

Frank J. Marco

SPECIAL COUNSEL

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Frank is Special Counsel to the firm, and a member of the firm's Corporate Practice Department and former Chair of the firm's Emerging Companies and Venture Capital Practice Group. He has over 40 years of experience in corporate, finance and securities law. In addition, effective May 1, 2016, Frank will be a member of SECTTECH, which provides advisory services, mentorship and resources for bioscience, applied sciences and other related technology companies in CT.

His practice focuses on representing venture capital investors and emerging growth companies in capital formation, mergers and acquisitions, public offerings, joint ventures, strategic alliances, licensing, research and development, corporate governance and related matters. He regularly counsels institutional clients on corporate transactions such as mergers and acquisition, spin-offs and corporate ventures. Representative transactions include the sale of a wireless systems company to Cisco Systems, Inc., the sale of a fiber optics switching company to Sycamore Networks, the sale of CGI Pharmaceuticals to Gilead Sciences, representing companies in venture capital financings ranging in size up to \$100 million, representation of a major financial services company in an equity joint venture, the merger of a client's oil and gas metering business with **Expro Group for \$60.5 million and a restructuring and spin-off to the client's stockholders of its other business lines (for more information, please click [here](#)), and the creation of venture capital investment vehicles.**

Frank's experience, which includes six years in the General Counsel's office of General Electric Company, where he was also General Counsel to General Electric Venture Capital Corporation, gives him a unique background in the venture capital process and in corporate ventures.

In honoring Frank with its "Distinguished Service Award," Connecticut Innovations, Inc. described him as "a driving force in the growth of high technology in Connecticut." Frank is a Director and past Chairman of the Crossroads Venture Group and a founder of the Hartford chapter. He was a co-founder of the Connecticut Technology Council, where he is a Board and Executive Committee member and Co-Chair of the CTC's Public Policy Committee, an Executive Committee member of Connecticut

United for Research Excellence (CURE), a member of the Advisory Committee of The Commons, a life sciences incubator managed by CURE, is a co-founder of the MIT Enterprise Forum of Connecticut, and is a member of the Advisory Committee for the National Angel Capital Association. He was Chairman of "Crossroads," a regional venture fair, for 2001 and 2002. Frank is a founder and member of the Board of Directors of the IP Factory, a not-for-profit focused on commercializing technologies developed by large companies. He was a member of the Technology Transfer Advisory Board of The Governor's Council on Economic Competitiveness and the Connecticut Academy of Science and Engineering Seed Money Study Committee. He was a member of the UCONN President's Advisory Committee on Technology Transfer. Frank has the distinctions of being chosen by The Best Lawyers of America as a leading private equity lawyer (for more about the standards for inclusion in *The Best Lawyers in America*, please click [here](#)), and by *Chambers USA* as one of the leading Corporate/M&A lawyers in Connecticut (for more about the standards for inclusion in *Chambers USA*, please click [here](#)) and by *Martindale-Hubbell* (which has consistently rated Frank as "AV Preeminent" based on peer ratings) as a Top Rated Lawyer in Technology (for more about the standards for inclusion in *Martindale-Hubbell*, please click [here](#)).

A frequent lecturer, Frank regularly addresses legal and business groups regarding venture capital finance, public offerings, corporate governance, business strategy, licensing, strategic alliances and other matters relating to the growth and development of emerging companies. Frank is a regular lecturer at the Yale Entrepreneurial Institute.

Frank is admitted to practice in Connecticut and New York. He is a graduate of St. Lawrence University (1969), and was awarded his J.D. *cum laude* from Fordham Law School (1972), where he was an editor of the *Fordham Law Review*.

Education

- Fordham University School of Law (J.D., 1972)
 - cum laude
- St. Lawrence University (B.A., 1969)

Bar Admissions

- Connecticut
- New York

Memberships and Affiliations

- Angel Capital Association Public Policy Advisory Committee Member
- Connecticut Technology Council
 - Co-Founder
 - Board and Executive Committee Member
 - Chair, Public Policy Committee
- Connecticut United for Research Excellence (CURE)
 - Executive Committee Member
- Connecticut Venture Group
 - Director and Past President
 - Founder of Central Connecticut Chapter
- Crossroads - Regional Venture Fair
 - Steering Committee Member
- MIT Enterprise Forum of Connecticut
 - Co-Founder
- UCONN President's Advisory Committee on Technology Transfer

Publications

November 10, 2015

SEC Adopts Final Equity Crowdfunding Rules

August 14, 2015

SEC Issues Interpretive Guidance on General Solicitations

April 13, 2015

The New "Reg A+" Opens Doors for Private Companies to Raise Capital

June 26, 2014

HALOS Bill Seeks to Remove Uncertainty That May Burden Investor Forums and Similar Events

December 3, 2013

SEC Proposes Onerous Rules to Implement JOBS Act Provision Allowing Crowdfunding

July 17, 2013

SEC Adopts Final Rules Allowing General Solicitation in Private Placements but Takes Other Significant Actions that May Impact Fundraising

September 10, 2012

SEC Proposes Rules to Implement JOBS Act Provision Allowing General Solicitation and Advertising in Private Placements

April 4, 2012

JOBS Act Seeks to Ease Capital Raising for Emerging Growth Companies

January 11, 2012

Capital Formation for Emerging Growth Companies—Recently Proposed Legislation Seeks to Ease Burdens

July 15, 2008

Stock Option Valuation for Non-Public Companies – the Impact of FAS 123R and Code §409A

Technology Today, Connecticut Innovations Newsletter July 2008