



Andrew Ritter

PARTNER

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Andrew Ritter is a Partner in Wiggin and Dana's Corporate Department and Co-Chair of the firm's Mergers and Acquisitions and Private Equity Practice Groups.

Andrew represents public and private companies, including private equity firms, family offices, portfolio companies, strategic investors and start-ups and other emerging companies in connection with complex domestic and cross border transactions across numerous industries, including software, technology services, financial services, professional services, consumer products, life sciences, manufacturing, retail, hospitality, media and entertainment, marketing and communications, automotive, manufacturing, healthcare, energy and industrials. Andrew represents both buyers and sellers in connection with control and non-control transactions (including growth equity, venture capital and other minority investments).

For example, Andrew's mergers and acquisition experience includes:

- the representation of a foreign strategic in connection with its acquisition of an international, U.S.-based public technology company for approximately \$4.5 billion;
- the representation of a foreign strategic in connection with its approximately \$2 billion bid for petrochemical assets located in the United States;
- the representation of a private equity firm in connection with its simultaneous acquisition of four private technology companies for approximately \$500 million in the aggregate;
- the representation of an international investment bank in connection with its carve-out of one of its financial technology groups;
- the representation of a strategic investor in connection with hundreds of millions of dollars of early and late stage equity investments in emerging energy companies;
- the representation of a private equity firm in its acquisition of an international public medical services company for approximately \$2.5 billion;

- the representation of various technology services companies in connection with sale transactions involving over \$500 million in aggregate enterprise value;
- the representation of various legal technology businesses in connection with sale transactions involving over \$100 million in aggregate enterprise value;
- the representation of a private equity portfolio company in connection with its carve-out acquisition of a line of products from a global conglomerate;
- the representation of a European publicly traded company in connection with the acquisition of manufacturing and consumer product businesses involving over \$500 million in aggregate enterprise value;
- the representation of an emerging online platform in connection with late state convertible bridge notes and its Series C financing;
- the representation of a mobile game developer in connection with tens of millions of dollars of game development deals; and
- the representation of an emerging health technology company in connection with its Series Seed financing.

Although the majority of Andrew's experience involves financially stable target businesses, Andrew also has extensive experience representing clients in connection with distressed transactions, both out-of-court and in connection with in-court processes, and works closely with the firm's restructuring practice in connection with such transactions.

- the representation of Harman International in connection with its debtor-in-possession financing to, and subsequent acquisition of, Savari, Inc., a distressed emerging software and hardware technology company, in one of the first plan sales completed under Subchapter V of Chapter 11;
- the representation of Roust Trading Ltd., owner of Russian Standard Vodka, in connection with its acquisition of Central European Distribution Corporation (CEDC), a leading producer and distributor of spirits in Russia, Poland and Hungary, through CEDC's pre-packaged Chapter 11 cases in Delaware;
- the representation of Classic Party Rentals, one of the then-largest event rental companies in the United States, in connection with the sale of substantially all of its assets to Apollo Global Management in Chapter 11 cases in Delaware;
- the representation of the Revel Hotel & Casino, a multi-billion dollar casino resort located in Atlantic City, New Jersey, in connection with the sale of substantially all of its assets in Chapter 11 cases in New Jersey;
- the representation of iGPS, one of the then-largest plastic pallet pooling companies in the United States, in connection with the sale of substantially all of its assets in Chapter 11 cases in Delaware; and
- the representation of a publicly traded company in connection with its out-of-court acquisition of substantially all of the assets of a distressed emerging digital health platform.

Prior to joining Wiggin and Dana, Andrew worked as an Associate for two prominent international law firms, and was a Partner at a New York-based, boutique transactional law firm.

Before his career in law, Andrew served in the U.S. Army as an infantryman, and deployed to Afghanistan with the 82nd Airborne Division. Andrew earned his J.D. in two years from Northwestern University School of Law, and

earned his Bachelor of Arts from Florida Gulf Coast University studying Political Science and Economics.

Education

- Northwestern University School of Law (J.D.)
- Florida Gulf Coast University (B.A.)

Bar Admissions

- Florida
- New York

Publications

February 21, 2025

2024 M&A Year-End Report

February 15, 2024

2023 M&A Year-End Report

February 10, 2023

2022 M&A End Year Report

November 29, 2022

Interim rate of return: A better approach to valuing early-stage startups

January 13, 2022

2021 M&A Year End Report

June 12, 2020

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