



Tamia Simonis

PARTNER

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As a Partner in Wiggin and Dana's Outsourcing and Technology Group, Tamia's practice focuses on helping global outsourcing and technology suppliers structure, negotiate and document the full range of onshore, offshore and near-shore technology and services transactions. Tamia has extensive experience negotiating complex, competitively-bid business process outsourcing (BPO) and information technology outsourcing (ITO) transactions across North and South America, Europe and Asia.

Tamia advises customers and suppliers of all sizes in the development, procurement, distribution, implementation, maintenance and use of technology-enabled products and services. Her experience spans a wide variety of vertical industries, including financial services, insurance, hospitality, retail, manufacturing, life sciences, healthcare, pharmaceuticals, business consulting and general E-commerce. She also helps clients negotiate complex transactions related to software development and licensing, robotics and data automation solutions, strategic alliances and joint ventures, consulting and professional services engagements, cloud-enabled digital transformation projects and E-commerce and other internet-based initiatives.

Tamia has an established track record of achieving successful outcomes for clients and is widely respected throughout the industry as a highly-skilled, practical advocate, who is able to get deals over the finish line. She is ranked globally by both *Chambers* and *The Legal 500* and is one of the leading women in the outsourcing bar.

Tamia earned her J.D. *summa cum laude* from Pace University School of Law and her B.S. *magna cum laude* as a University Honor Scholar from New York University. Tamia was selected for membership in Beta Gamma Sigma, the honor society for collegiate schools of business. During law school, Tamia served as Managing Editor of the *Pace Law Review*, was awarded the Academic Excellence Law Trustee Scholarship, and, as class valedictorian, received the University Faculty Award for Outstanding Scholastic Achievement.

Education

- Pace University School of Law (J.D., 2002)
 - *summa cum laude*

- New York University (B.S., 1999)
 - magna cum laude

Bar Admissions

- Connecticut
- New York

Memberships and Affiliations

- American Bar Association
- Connecticut Bar Association
- New York State Bar Association

Publications

December 22, 2022

Partners Mark Heaphy and Tamia Simonis Published in Thomson Reuters Practical Law on Outsourcing in the United States

Thomson Reuters

February 11, 2020

Outsourcing 2019: USA Chapter

International Comparative Legal Guides (ICLG)

August 1, 2017

Outsourcing 2017: USA Chapter

The International Comparative Legal Guide (ICLG); 2nd Edition

August 29, 2016

Outsourcing 2016: USA Chapter

International Comparative Legal Guides (ICLG)