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PRIVATE BANKING &
INVESTMENT GROUP



Merrill Lynch
Wealth Management
Bank of America Corporation



BANK OF AMERICA CORPORATION

A Conference for Business Owners: M&A Solutions for Privately Held Companies

Selling a company can be the largest and most important deal of a business owner's career. Regardless of what prompts the sale, selling a business is a high-stakes transaction, with far-reaching financial and emotional consequences. Our panelists will discuss the important aspects involved in the sale of a company.

7:30 – 8:00	Breakfast and Registration
8:00 – 8:10	Welcome: Eric Bauer, Market Executive, Bank of America
8:10 – 8:50	Middle Market Merger and Acquisition: PSRN Introduction and Market Update Brooks Gallagher, Managing Director, Private Sales, Bank of America Merrill Lynch
8:50 – 9:30	Preparing a Company for Sale and Understanding Liquidity Options for Private Companies Today Michael Carter, Managing Director, Carter Morse & Mathias Ramsey Goodrich, Managing Director, Carter Morse & Mathias
9:30 – 10:10	Pre and Post Sale Planning for You, Your Company, and Your Family Daniel L. Daniels, Partner, Wiggin and Dana
10:10 – 10:40	A Business Owners / Professionals Perspective (Entrepreneurial & M&A Professionals Panel): Lessons Learned From Business Owners Who Have Recently Sold Their Business
10:40 – 10:55	Closing Comments / Q&A: Chris Bettencourt, Complex Director, Merrill Lynch

EVENT DETAILS

Date/Time

Thursday, May 15, 2014

Location

Hartford Marriott, Ballroom D&E
200 Columbus Boulevard
Hartford, CT 06103

RSVP

PLEASE RSVP to Wendy Augur at
wendy.augur@bankofamerica.com
or by phone at 203-752-2664

Seating is limited and is offered on
a first come, first served basis

Sponsors



Guest Speakers



WIGGIN AND DANA