

2019

*If you have questions
about this Firm News,
please contact:*

MARK HEAPHY
203-498-4356
mheaphy@wiggin.com

JOHN KENNEDY
203-498-4310
jkennedy@wiggin.com

GEORGE KIMBALL
203-498-4371
gkimball@wiggin.com

SARVESH MAHAJAN
212-551-2626
smahajan@wiggin.com

TAMIA SIMONIS
203-363-7647
tsimonis@wiggin.com

WIGGIN AND DANA'S OUTSOURCING AND TECHNOLOGY PRACTICE RANKED AMONG NATIONAL LEADERS

Wiggin and Dana is pleased to announce that the Outsourcing and Technology Practice has again been recognized by both *The Legal 500* and *Chambers USA* in 2019.

The Legal 500 is widely acknowledged as the world's largest legal referral guide. More than 300,000 corporate counsel have been surveyed and interviewed globally in the past 12 months. *The Legal 500* is an independent guide, and firms are recommended purely on merit. The firm was recognized in *The Legal 500 U.S. 2019* editorial section, Media, Technology and Telecoms—Outsourcing.

Wiggin and Dana's Outsourcing and Technology group has also been ranked again nationally as a leading practice in the 2019 edition of the annual *Chambers USA* edition. In addition, *Chambers USA* also ranked five of the firm's partners nationally—Mark Heaphy, John Kennedy, George Kimball, Sarvesh Mahajan and Tamia Simonis.

Chambers USA noted that Wiggin and Dana has a "specialized team" representing providers in complex, international, outsourcing transactions. Clients value the team's significant knowledge of changes and developments in the outsourcing marketplace, commenting that the group is "progressive in new deal shapes and on top of where the market is going and why."

Mark Heaphy, Chair of Wiggin and Dana's Outsourcing and Technology group, said, "Over the past decade, we have built a strong, effective and diverse team of practitioners. This allows us to provide outsourcing and technology suppliers the same level of experienced, sophisticated representation that their customers receive from elite international firms. We're pleased to have our group recognized in *Chambers* alongside traditional market leaders and as one of the only practices focused on service provider clients." George Kimball is author of *Outsourcing Agreements: A Practical Guide* (Oxford University Press 2010) and serves as a co-chair of PLI's annual outsourcing conferences. John Kennedy has had a distinguished career as a transactional lawyer and frequent lecturer in the technology and privacy space. Sarvesh Mahajan and Tamia Simonis are dynamic young partners with a wealth of practical experience negotiating balanced, competitive deals across the Americas, Europe and Asia for multinational service providers.

Rankings in *Chambers USA* are based on confidential in-depth interviews with key in-house counsel and peer interviews with leading lawyers. All editorial comments about individual lawyers, as well as the rankings, are independent and objective.

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